



RIS

presented by **NAHRI**

OCTOBER 16–17, 2018
LITCHFIELD PARK, AZ

Revenue Integrity Symposium

Jaclyn Fitzgerald

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Debra May

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Renown Health

Reno, Nevada

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Associate VP revenue cycle

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Charlotte, North Carolina

Valerie Rinkle, MPA

Regulatory specialist

HPro

Middleton, Massachusetts

2018 Revenue Integrity Symposium

- **When:** October 16–17, 2018
- **Where:** The Wigwam Hotel
300 East Wigwam Blvd.
Litchfield Park (Phoenix area), AZ 85340
\$203/night – September 21 cut-off date
- **What:** Brought to you by the National Association for Healthcare Revenue Integrity (NAHRI), the 2018 Revenue Integrity Symposium (RIS) is the **premier event for revenue integrity and revenue cycle networking and education**, offering you the opportunity to:
 - Engage with NAHRI Advisory Board Members
 - Share operational strategies with peers
 - Learn cutting-edge regulatory information that will arm you with the tools you need to take 2019 by storm
- RIS brings together training on Medicare billing and compliance, patient status, revenue integrity, case management, coding, and clinical documentation improvement, helping attendees ensure compliance and accurate billing and reimbursement across the revenue cycle.
- **Register at:** hcmarketplace.com/RIS2018



What is NAHRI?

- NAHRI is dedicated to providing the healthcare revenue integrity community with the resources, networking, and education needed to foster a growing profession.
- Revenue integrity professionals of all kinds are making positive changes for their hospitals and health systems, and now they can connect with each other as they forge the way. NAHRI is the place to ask questions, discuss strategies and standards, trade ideas, and access valuable resources.
- Membership: \$155/year
- Charter member discount: 20% off (\$124/year)
- More information: nahri.org/membership



What is NAHRI?

- Benefits include:
 - Advocacy and leadership from the NAHRI Advisory Board
 - Bi-weekly tips, news, and strategies in our e-newsletter, ***Revenue Integrity Insider***
 - In-depth news, analysis, and regulatory information, case studies on building successful programs, and membership profiles in our quarterly journal, the ***NAHRI Journal***
 - An opportunity to network with peers and colleagues in the **NAHRI Forum**
 - Access to live and archived quarterly conference calls, hour-long networking discussions, and more
 - Helpful tools accessed in our electronic **Resource Library**, including sample queries, policies, and tools
 - Access to the **Revenue Cycle Career Center**
 - Discounts to the annual **Revenue Integrity Symposium**, **Certified in Healthcare Revenue Integrity (CHRI)** credential (coming soon!), and **HCPro boot camps**



2018 RIS Location

The Wigwam Hotel is a NOT your typical conference hotel; it's a stunningly beautiful resort, and we're excited to have this amazing location just outside of Phoenix.



Pre-Conference Boot Camp

When: October 14–15

What: Medicare Boot Camp® — Utilization Review Version

An intensive two-day course focusing on the Medicare regulatory requirements for patient status and the role of the utilization review committee

Who: Kimberly A. H. Baker, JD, CPC

Price: \$1,099



Post-Conference Boot Camp Options



Special 15% discount
for attending one or
more of our pre- and
post-conference boot
camps

Post-Conference Option 1:

Case Management Boot Camp: Strategies for the Continuum of Care

When: October 18–20

Who: June Stark, RN, BSN, Med

Price: \$1,299

What: Focuses on arming case managers with knowledge of best practices on topics such as discharge planning, collaborative practice, and utilization management so they can go back to their hospitals, set goals to meet best practices as closely as possible, and raise the bar.

Post-Conference Option 2:

Medicare Boot Camp—Provider- Based Departments Version

When: October 18–19

Who: Valerie Rinkle, MPA

Price: \$1,149

What: Provides education on attestations, on- and off-campus determinations, enrollment, billing, and reimbursement. This Boot Camp will provide brand new insight for understanding hospital outpatient department billing and reimbursement in an ever-changing regulatory landscape.

Main Event Agenda: Day One

Day 1			
Breakfast (Provided—Exhibit Hall Open) 7–8 a.m.			
General Session 1: 8:00–9:15 a.m.			
Title	Revenue Integrity Panel: A Look at 340B, Noncovered Services, and Medicare Advantage		
Speaker	Sarah L. Goodman, MBA, CHCAF, COC, CCP, FCS, Elizabeth Lamkin, MHA, ACPA, Debra May, Terri Rinker, MHA, MT(ASCP), John Settlemeyer, MBA, MHA, CPC, Angela Lynne Simmons, CPA		
General Session 2: 9:15–10:30 a.m.			
Title	CMS' Proposed Changes for CY 2019 OPPTS		
Speaker	Jugna Shah, MPH		
Networking Refreshment Break (Exhibit Hall Open): 10:30–11 a.m.			
Breakout Session 1: 11 a.m.–12:15 p.m.			
Title	Revenue Integrity and the CDM: The Road to Success	Physician Advisor: The Silver Bullet for Revenue Integrity	Walk in the Shoes of a Compliance Investigation
Speaker(s)	Sarah L. Goodman, MBA, CHCAF, COC, CCP, FCS, and Kay Larsen, CRCR	Elizabeth Lamkin, MHA, ACHE	Melissa J. McCarthy, RHIT, CCS, CHC, and Greg Radinsky, JD, MBA, CHC, CCEP
Networking Lunch (Provided—Exhibit Hall Open): 12:15–1 p.m.			
Sponsored Session: 1–1:30 p.m.			
Transition Break (Exhibit Hall Closed): 1:30–1:45 p.m.			
Breakout Session 2: 1:45–3 p.m.			
Title	Patient Status and Inpatient Admission Orders: New Developments for Part A Payment	The Revenue Integrity Workplan: Collaboration, Communication, Comprehension	An Insider's Guide to Medicare Fair Hearings
Speaker(s)	Kimberly A. H. Baker, JD, CPC, and Ralph Wuebker, MD, MBA	Marilyn Hart Niedzwiecki, MBA, CPA, RN, CPC, COC, CIRCC	Alicia Kutzer Esq., LLM, MHA
Networking Refreshment Break (Exhibit Hall Open): 3–3:30 p.m.			
Breakout Session 3: 3:30–4:45 p.m.			
Title	Injections and Infusions: Test Your Knowledge and Get Answers	Utilization Management Committee: Enhancing Value in Your Hospital	MACRA, MIPS, Alternate Payment Models, ACOs: Where Are We Headed With Value-Based Care?
Speaker(s)	Jugna Shah, MPH	Edward P. Hu, MD, CHCQM-PHYADV	William L. Malm, ND, DNP, CRCR, CMAS
Adjourn: 4:45 p.m.			

Main Event Agenda: Day Two

Day 2			
Breakfast (Provided—Exhibit Hall Open) 7:00–8:00 a.m.			
Breakout Session 4: 8:00–9:15 a.m.			
Title	Next Generation Technologies: Practical Guidance for Success	Best Practices to Decrease Managed Care Denials	Medicare’s Secondary Payer Provisions: What Every Provider Needs to Know
Speaker	Jugna Shah, MPH, and John Settlemyer, MBA, MHA, CPC	Steven A. Greenspan, JD, LLM, and Ralph Wuebker, MD, MBA	Alicia Kutzer Esq., LLM, MHA
Transition Break (Exhibit Hall Closed): 9:15–9:30 p.m.			
Breakout Session 5: 9:30–10:45 a.m.			
Title	NCCI/MUE Processes: Reduce Edits by Confronting and Eliminating Obstacles	PEPPER implications for audit, reimbursement and denial management	Medicare Beneficiary Notices: Optimize Delivery and Reduce Burden
Speaker	Valerie Rinkle, MPA, and Denise Williams, COC	William L. Malm, ND, DNP, CRCR, CMAS	Judith L. Kares, JD
Networking Refreshment Break (Exhibit Hall Open): 10:45–11:15 a.m.			
Breakout Session 6: 11:15 a.m.–12:30 p.m.			
Title	Revenue Integrity Audits: It’s Not Just About Coding Accuracy	Joint Replacements and Cardiac Procedures: A Clinical and Financial Review	Basics of Hierarchical Condition Coding and Value Based Contracting
Speaker(s)	Diana Snow, CCS, CHC, CHPC, CHRC	Ronald L. Hirsch, MD, FACP, CHCQM	Becky Cook, CPA, MHA
Networking Lunch (Provided—Exhibit Hall Open): 12:30–1:15 p.m.			
Sponsored Session: 1:15–1:45 p.m.			
Transition Break (Exhibit Hall Closed): 1:45–2 p.m.			
Breakout Session 7: 2–3:15 p.m.			
Title	A Practical Guide to the Outpatient Code Editor	Target Probe and Educate Audits and Other CMS Initiatives	Tick Tock You’re On the Clock: The 60-Day Provision
Speaker(s)	Kimberly A. H. Baker, JD, CPC	Diane Weiss, CPC, CPB, CCP	Jennie Bryan, MBA, RHIA, CCS, and Kim Cusson, CCS, CPC
Networking Refreshment Break (Exhibit Hall Open): 3:15–3:45 p.m.			
Breakout Session 8: 3:45–5 p.m.			
Title	Implementing the New Outpatient Lab DOS Exception	Denial Prevention: Addressing Root Causes through Data Analytics and a Team-Based Culture	One Size Does NOT Fit All - Revenue Integrity Program Design Options
Speaker(s)	Valerie A. Rinkle, MPA, ACHE	Tracey A. Tomak, PMP, RHIA	Caroline Rader Znaniec
Adjourn: 5 p.m.			

Non-Member Pricing

Early Bird Pricing (ends 8/17)

- Main conference: \$1,099
- Main conference + pre-conference: \$1,868
- Main conference + PBD or CM post-conference: \$1,910 / \$2,038
- Main conference + pre- and PBD or CM post-conference: \$2,844 / \$2,972

Group Pricing:

- Early Bird Pricing: \$4,396 (team of five for the price of four)
- Regular Pricing: \$4,796

Regular Pricing

- Main conference: \$1,199
- Main conference + pre-conference: \$1,953
- Main conference + PBD or CM post-conference: \$1,910 / \$2,038
- Main conference + PBD or CM pre- and post-conference: \$2,844 / 2,972

Groups!
Bring 4, get the 5th
attendee free!

NAHRI Member Pricing

Early Bird Member Pricing (ends 8/17)

- Main conference: \$999
- Main conference + pre-conference: \$1,733
- Main conference + PBD or CM post-conference: \$1,825 / \$1,953
- Main conference + pre- and PBD or CM post-conference: \$2,759 / 2,887

Group Pricing:

- Early Bird Pricing: \$3,996 (team of five for the price of four)
- Regular Pricing: \$4,396

Regular Member Pricing

- Main conference: \$1,099
- Main conference + pre-conference: \$1,868
- Main conference + PBD or CM post-conference: \$1,910 / \$2,038
- Main conference + pre- and PBD or CM post-conference: \$2,844 / 2,972

Become a NAHRI member for just \$124 (Charter Member pricing—20% off) and save \$100 off the early bird and regular rates!

Why you Need to Attend

- We have a strong focus on revenue integrity programs and hot topics, including sessions on revenue integrity workplans and ensuring success with chargemaster and claim edits
- Join us for the entire week to benefit from intensive pre- and post-conference boot camps and then choose your own learning path during the two-day main conference
- Learn from peers and industry experts about key changes expected to impact your outpatient and inpatient services next year
- Educate newer staff on a wide variety of revenue cycle topics presented by expert consultants as well as hospital leaders
- Train a range of team members at one event—revenue integrity, utilization review, HIM, auditing, billing, and more
- Learn how to focus and educate a revenue integrity program or department

Continuing Education

Accreditation Council for Continuing Medical Education (ACCME)

HCPPro is accredited by the Accreditation Council for Continuing Medical Education (ACCME) to provide continuing medical education for physicians.

HCPPro designates this educational activity for a maximum of 12.5 AMA PRA Category 1 Credits™

Physicians should only claim credit commensurate with the extent of their participation in the activity.

American Nurses Credentialing Center (ANCC)

HCPPro is accredited as a provider of continuing nursing education by the American Nurses Credentialing Center's Commission on Accreditation.

This educational activity for 12.5 nursing contact hours is provided by HCPPro.

Association for Clinical Documentation Improvement Specialists (ACDIS)

This program has been approved for 12.5 continuing education units towards fulfilling the requirements of the Certified Clinical Documentation Specialist (CCDS) certification, offered as a service of the Association of Clinical Documentation Improvement Specialists (ACDIS).

California Board of Registered Nursing

HCPPro is approved by the California Board of Registered Nursing to provide 15 nursing contact hours. California BRN Provider #CEP 14494.

Commission for Case Manager Certification (CCMC)

This program has been submitted to The Commission for Case Manager Certification for approval to provide board certified case managers with 12.5 clock hours.

***Additional CEs pending**

Guest Speaker: Debra May



Debra May, vice president of revenue cycle for Renown Health in Reno, Nevada. She oversees the revenue cycle for two acute care hospitals, one inpatient rehabilitation hospital, a children's hospital, and all the integrated health network's urgent care, medical group and specialty locations. Renown Health is the only not for profit healthcare system in Northern Nevada.

Day One: General Session 1

8–9:15 a.m.

REVENUE INTEGRITY PANEL: A LOOK AT 340B, NONCOVERED SERVICES, AND MEDICARE ADVANTAGE

Join a select group of revenue integrity experts as they discuss the latest trends impacting revenue. This roundtable discussion will use case studies to examine changes to the 340B drug program, Medicare Advantage, noncovered services, and more.

Guest Speaker: John D. Settlemyer, MBA, MHA, CPC



John D. Settlemyer, MBA, MHA, CPC, is the associate VP of revenue cycle for Atrium Health in Charlotte, North Carolina. Atrium Health is one of the leading healthcare organizations in the Southeast and one of the most comprehensive public, not-for-profit systems in the nation. Settlemyer is an adjunct instructor for HCPro's Revenue Integrity and Chargemaster Boot Camp®. Settlemyer has 25 years' experience in healthcare finance and reimbursement, and has been with Atrium Health for more than 15 years. His focus is in chargemaster (CDM) compliance, charge capture, and revenue integrity. He has direct oversight or consulting oversight of the CDM for all Atrium Health hospitals and their associated outpatient care locations, such as provider based clinics, healthcare pavilions, and freestanding emergency departments.

Day One: General Session 1

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Day Two: Breakout Session 4

8–9:15 a.m.

NEXT GENERATION TECHNOLOGIES: PRACTICAL GUIDANCE FOR SUCCESS with Jugna Shah, MPH

Providers struggle with how to report and price new, innovative and sometimes very expensive therapies for drugs, devices and procedural services. An example is CAR-T especially if no codes exist and when there are debates on what charges should be included given the product code description. This session will walk providers through coding, charging and billing strategies as well as Medicare's rules/citations on appropriate charging practices which impact the outlier and new tech add-on payment. We will show how provider charges fundamentally impact the ability or inability to generate outlier and/or new technology add-on payment (NTAP).

Guest Speaker: Valerie Rinkle, MPA



Valerie Rinkle, MPA, is a lead regulatory specialist and instructor in Middleton, Massachusetts, for HCPro's Revenue Integrity and Chargemaster Boot Camp as well as instructor for the Medicare Boot Camp®—Hospital Version, Medicare Boot Camp®—Utilization Review Version, and Medicare Boot Camp®—Critical Access Hospital Version. Rinkle is a former hospital revenue cycle director and has over 30 years of experience in the healthcare industry, including over 12 years of consulting experience in which she has spoken and advised on effective operational solutions for compliance with Medicare coverage, payment, and coding regulations.

Day Two: Breakout Session 5

9:30–10:45 a.m.

NCCI/MUE PROCESSES: REDUCE EDITS BY CONFRONTING AND ELIMINATING OBSTACLES with Denise Williams, RN, COC

This session will provide a review of the background of NCCI and MUE edits and why they were established. Scenarios will be used to demonstrate how to apply the NCCI and MUE edits. There will be a discussion of strategies to mitigate edits, appeal appropriate scenarios, protect revenue integrity, and meet the requirements to charge every patient the same.

Day Two: Breakout Session 8

3:45–5 p.m.

IMPLEMENTING THE NEW OUTPATIENT LAB DOS EXCEPTION

The 2018 OPSS final rule changed the current clinical laboratory date of service (DOS) policies for outpatient molecular pathology tests and advanced diagnostic laboratory tests (ADLT), since they are now excluded from the OPSS packaging policy for laboratory tests. Although CMS has not yet designated any tests as ADLTs, it is critical for facilities to begin working through operational and reference lab contracting issues to implement the required changes for molecular pathology tests. These tests are paid separately under the Clinical Laboratory Fee Schedule (CLFS) rate and are not packaged into outpatient hospital Ambulatory Payment Classification (APC) payment rates, even when they are performed on the same date of service and/or billed on the same outpatient claim.



Thank you. Questions?

Jaclyn Fitzgerald
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